**Round 1: Coalstoun Lakes Water Demand Assessment – Confidential Expression of Interest**

Name of customer: .....................................................................................................................................................................

Company / trading name: ........................................................................................................................................................

Main property / address: ..........................................................................................................................................................

Email: ................................................................................................. Ph/Mob: ..........................................................................

Confidentiality

Your identity, land areas, water demand and other commercial information will be kept confidential. But your responses will be aggregated with other responses and published as part of a summary of total demand by area, at each price point, for the detailed business case.

Water product

The proposed project is expected to **deliver a tradeable water product with about 80% reliability** to support irrigated agricultural production, industrial and potentially urban uses in the region.

At this stage the preferred option has not been selected. There has been no detailed engineering completed but a range of pricing scenarios have been developed for Round 1.

Capital cost / customer contribution / once-off upfront (net of government grants)

Customers pay a one-off capital contribution for a tradable water asset / share of scheme. This EOI asks for your demand at capital costs ranging from $1,000/ML to $3,000/ML.

**Operating cost / annual water charges (no government subsidy available)**

Governments require 100% of operating costs be covered by annual charges. The following charges are illustrative only and will change. Generally, higher capital costs mean higher annual charges. This is due to the need for fixed charges to maintain and replace scheme assets over time.

Round 2 demand assessment – later this year – will present more accurate capital and annual charges.

**What is your demand at these three price points?**

| Customer capital contribution | Low | Medium | High |
| --- | --- | --- | --- |
| Once-off upfront customer capital charge ($/ML) | **1,000** | **2,000**  | **3,000** |
| Annual water charges |  |  |  |
| Fixed charges based on nominal allocation – Part A ($/ML) | 50 | 150 | 200 |
| Variable / metered charge – Part B ($/ML) | 50 | 100 | 200 |
| **Total charge ($/ML)** | **100** | **250** | **400** |

Note that the prices assume water will generally be delivered via pipeline to the boundary of your property. Pressure and flow rates will be clarified for Round 2 demand assessment later this year.

This form sets out each price point separately and asks for your low, medium and high demand at each.

**QUESTIONS**

**Your current operations**

Q1: Do you currently **irrigate** crops? (please circle one) YES or NO

Q2: What area of irrigated cropping do you own or operate? (hectares) ..………….…………….…………

Q3: Do you currently **dry land** crop? (please circle one) YES or NO

Q4: What area of dry land cropping do you own or lease? (hectares) ……….…………………….…….….

Q5: What crops or other enterprises do you currently produce or operate? Please summarise your enterprises (e.g. peanuts, avocados, citrus, small crops, grain, hay, beef, feedlot, dairy or urban etc).

………………………………………………………………………………………….……………………………

………………………………………………………………………………………….……………………………

**Hypothetical land sale or lease question**

Q6: What area of your farm, if any, would you consider selling or leasing to others at market prices in the open market if this scheme develops? We seek to understand whether you may make available a portion of your arable land to increase the number of customers in the scheme long-term?

Arable area that you may be willing to make available, if any (hectares): ……………………………….…

Q7: What are your thoughts on this question? ………………………………………………….………......….

………………………………………………………………….……………………….………………..…………

Please don’t underestimate your demand (below). Be accurate and put your best estimates forward.

**Non-binding demand for new water – LOW PRICE**

Q8:What volume of medium priority (e.g. 80% monthly reliability) water would you buy at **$1,000/ML once-off upfront capital cost** with an annual charge of about **$100/ML?**

| No. of outlets | Lot & plan no. & Address of each block needing new water | Minimum volume (ML) | Likely volume (ML) | Max volume (ML) |
| --- | --- | --- | --- | --- |
| Examples \* | Lot1 RP29097369 Hunters Road, Coalstoun Lakes QLD 4621  | e.g. 500 ML | e.g. 1,000 ML | e.g. 2,000 ML |
| Block 1 |  |  |  |  |
| Block 2 |  |  |  |  |
| Block 3 |  |  |  |  |
| Block 4 |  |  |  |  |
| **Total** |  |  |  |  |

Note: \* If you have more than four blocks feel free to submit as a separate document in Word or Excel.

**Non-binding demand for new water – MEDIUM PRICE**

Q9:What volume of medium priority (e.g. 80% monthly reliability) water would you buy at **$2,000/ML once-off upfront capital cost** with an annual charge of about **$250/ML?**

**If the locations are the same as above, just write “as above”.**

| No. of outlets | Lot & plan no. & Address of each block needing new water | Minimum volume (ML) | Likely volume (ML) | Max volume (ML) |
| --- | --- | --- | --- | --- |
| Examples \* | Lot 2 RP27047314,242 Isis Highway, Coalstoun Lakes QLD 4621 | e.g. 500 ML | e.g. 1,000 ML | e.g. 2,000 ML |
| Block 1 |  |  |  |  |
| Block 2 |  |  |  |  |
| Block 3 |  |  |  |  |
| Block 4 |  |  |  |  |
| **Total** |  |  |  |  |

Note: \* If you have more than four blocks feel free to submit as a separate document in Word or Excel.

**Non-binding demand for new water – HIGH PRICE**

Q10:What volume of medium priority (e.g. 80% monthly reliability) water would you buy at **$3,000/ML once-off upfront capital cost** with an annual charge of about **$400/ML?**

| No. of outlets | Lot & plan no. & Address of each block needing new water | Minimum volume (ML) | Likely volume (ML) | Max volume (ML) |
| --- | --- | --- | --- | --- |
| Examples \* | Lot 3 RP12129148 Wilson Valley Road, Coalstoun Lakes QLD 4621 | e.g. 500 ML | e.g. 1,000 ML | e.g. 2,000 ML |
| Block 1 |  |  |  |  |
| Block 2 |  |  |  |  |
| Block 3 |  |  |  |  |
| Block 4 |  |  |  |  |
| **Total** |  |  |  |  |

**What would the new water be used for?**

Q11: What would you use the new water for? What would your allocation be to your main enterprises?

Please be specific about use (e.g. carrots, onions, beans, sweet corn, pumpkins, celery, green leafy vegetables, dairy, poultry, specific tree crops, pack house, other).

| Crop or other enterprise for new water | Share of new water (%) |
| --- | --- |
| Example 1: Peanuts | 40% |
| Example 2: Avocados | 60% |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
| **Total** | **100%** |

**YOUR SIGNATURE (NON-BINDING COMMITMENT)**

**Your signature: …….………………………………………..………..…Date: ………………...……………….**

**Use of data**

* Your responses are critical to a decision about whether this project will proceed to construction.
* Responding does not imply that the project will proceed and is not legally binding on you.
* However, indications of strong demand will demonstrate significant support for the project.

Next steps

1. Please complete and sign this form.
2. Scan and email to angus.macdonald2@jacobs.com.

Please note the “2” in email address and only “.com”.

**Contact**

If you would like to discuss the EOI, please contact **Angus MacDonald**, Jacobs on 0488 444 973.

Alternatively, contact **Garry Seabrook**, Chairman, Coalstoun Lakes Water on mobile: 0499 089 909.

**Due date**

This form is due back by **Monday 5 April 2021**.